

## Message Text

UNCLASSIFIED

PAGE 01 FUKUOK 00133 100555Z

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W

-----100813Z 013510 /10

R 100530Z JUN 77

FM AMCONSUL FUKUOKA

TO USDOC WASHDC

INFO SECSTATE WASHDC 748

AMEMBASSY TOKYO

UNCLAS FUKUOKA 0133

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/02/P0018

2. 060977

3. K. NORTON

4. 588 JAPAN

5. ID

6A. REPLY TO--

6B. MR. SHIGERU TANABE, MANAGER

6C. NISHII TORYO SANGYO CO., LTD.

1-12 TENJIN 3-CHOME, CHUO-KU, FUKUOKA 810 JAPAN

7. TEL: 781-3521

8. --

9. 102

9A. DIRECT SALE FOR RESALE

10. DESCRIPTIONS:

3559398-0000. AIRLESS RESIN SPRAYERS FOR FABRICATING GLASS FIBER  
BOATS, ETC PREFERABLY WITH ADVANCED FEATURES SUCH AS INTERNAL  
CATALYST INJECTION. BUYER ANTICIPATES FAIRLY LARGE MARKET FOR  
ADVANCED EQUIPMENT. THE BUYER DESIRED CATALOGS, SPECIFICA-  
TIONS, RICE QUOTATIONS AND CONDITIONS REQUIRED TO BECOME  
EXCLUSIVE SALES REPRESENTATIVE IN JAPAN.

NISHII TORYO SANGYO (NISHII PAINT INDUSTRY) CO., LTD. IS A MEDIUM

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WHOLESALER OF PAINT, RELATED PRODUCTS AND EQUIPMENT, ESTABLISHED  
IN 1919, CAPITALIZED AT 48 MILLION YEN. EMPLOYES 230 AND HAD  
ANNUAL SALES OF 10 BILLION YEN IN 1976. BANK REFERENCE IS  
KURUME BRANCH OF BANK OF FUKUOKA. CONSULATE RECOMMENDS THIS  
FIRM AS AN EXCELLENT TRADE CONTACT FOR INTERESTED U.S. FIRMS.  
FUKUOKA IS THE CENTER OF THE 60 BILLION DOLLAR KYUSHU MARKET IN  
WESTERN JAPAN. CONTACT US OR YOUR NEAREST DEPARTMENT OF

COMMERCE DISTRICT OFFICE FOR INFORMATION NO HOW YOUR COMPANY

CAN ENTER THIS MARKET.

GRIFFIN

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 10-Jun-1977 12:00:00 am  
**Decapton Date:** 01-Jan-1960 12:00:00 am  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770207-0448  
**Format:** TEL  
**From:** FUKUOKA  
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**Line Count:** 65  
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**Litigation Codes:**  
**Litigation History:**  
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**Original Previous Classification:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
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**Review Date:** 09-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2203920  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, JA  
**To:** COM  
**Type:** TE  
**vdkgvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/dcfeed7f-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009